

Tourism & Events Department 7506 E. Indian School Road Scottsdale, AZ 85251 480.312.7177

To: Linda Dillenbeck, Chairperson

Tourism Development Commission

From: Steve Geiogamah, Tourism Development Manager

Date: August 21, 2018

Subject: Staff Report – Tourism Reports

Bed Tax Collection Report

This report provides a summary of monthly tax collections for the city's transient occupancy tax (bed tax), hotel/motel sales tax and sales tax on miscellaneous retail and restaurant as a percentage change from the same period in the previous year.

Highlights for Business Activity in May 2018

May bed tax collections were down (-25%) with YTD collections up (5%). May bed tax collections were down due to timing of a receipt from last month. Miscellaneous retail tax collections were up YTD (11%) and restaurants were up YTD (8%). This report is on a cash basis, so only the cash that is received within the month is included.

May hotel classification report indicates YTD bed tax collections for resorts were down (-2.2%), full service property was up (8.2%) and limited service properties were down (-0.2%). The hotel classification report pulls data based on the reporting period not the actual receipt collections.

Tourism Program Special Revenue (Bed Tax) Proforma

The Tourism Program Proforma provides revenue and expenditures for the current and prior fiscal years as well as the adopted budget.

Highlights as of June 30, 2018

Highlighted changes include updated event expenditures and preliminary event program expenses.

Smith Travel Report

The City of Scottsdale contracts annually with Smith Travel Research (STR) to track hotel data (average room rate, occupancy, etc.) in the Scottsdale/Paradise Valley Market Area and its competing destinations.

Highlights for June 2018

Scottsdale Trend Report (59 properties)

Over the past 12 months occupancy is up (1.7%) average daily rate (\$198.12) is up (1.7%) and Rev Par (\$136.89) is up (3.5%) when compared to the same period last year.

Segment Trend Report (Transient, Group, Contract-25 properties report)

Over the past 12 months Transient occupancy was up (6.3%) average daily rate was (1.3%) and rev par up (7.6%). Group Occupancy was down (-5.0) average daily rate was (3.0) and rev par was down (-2.1).

Regional Reports

Trend Scottsdale Downtown (17 properties report)

Over the past 12 months occupancy is up (4.0%) average daily rate (\$154.97) is down (-1.2%) and Rev Par (\$113.52) is up (2.8%) when compared to the same period last year.

Trend Scottsdale Middle (31 properties report)

Over the past 12 months occupancy is up (1.9%) average daily rate (\$195.36) is up (2.0%) and Rev Par (\$130.86) is up (3.9%) when compared to the same period last year.

Trend Scottsdale North (11 properties report)

Over the past 12 months occupancy is down (-0.8%) average daily rate (\$240.95) is up (4.2%) and Rev Par (\$167.93) is up (3.4%) when compared to the same period last year. The northern properties have shown a decrease in May and June in both occupancy and rev par.

Hotel Performance Indicator Definitions

Occupancy is calculated by rooms sold divided by rooms available multiplied by 100.

Average Daily Rate is calculated by taking room revenue divided by rooms sold.

Rev Par is calculated by dividing room revenue by rooms available.

SOURCE: STR, INC. REPUBLICATION OR OTHER RE-USE OF THIS DATA WITHOUT THE EXPRESS WRITTEN PERMISSION OF STR IS STRICTLY PROHIBITED.

Program Updates

Per the commission's request the following is post event summary of the June 16, 2018 Fahrenheit Festival. The Festival attracted 2,375 attendees with registered runners coming from 14 states, and 2 countries. Earned Media for the festival totaled \$421,000 with \$49,000 in direct paid media. Attached is the festival media report. The festival was contract compliant.

The Old Town marketing campaign update will be provided at the August TDC meeting.

BED TAX COLLECTION REPORT - FY 17/18

Prepared by the City of Scottsdale Tourism Events Department August 21,2018 (Preliminary)

Item 7a

This report provides a summary of monthly collections of City revenues that reflect activity in the Tourism Industry in Scottsdale. Column one shows the <u>actual month of business activity</u>, not the City receipt of the taxes.

Table 1 reports the bed tax, the hotel/motel sales tax, the sales tax on miscellaneous retail and the sales tax on restaurants as a percentage change from the same period in the previous year.

Table 2 provides Bed Tax collections by hotel classification (Resort, Full Service and Limited Service) and a comparison with the same period last year and FY16/17 property pre-classification. As a percentage of 8,727 total hotel rooms in the City as of August 2017. Resort hotels represent 45%, Full Service hotels 21%, and Limited Service hotels 34%.

*Bed Tax Classification Table reflects only funds received from a specific month. It does not include late payments received.

Table 1 Tourism Indicators as reflected in Monthly City Sales Tax Revenues

FY17-18 (July 1, 2017 through June 30, 2018) -- Change from the same period last year

Month of	Period Share	16/17 Bed Tax	FY17/18 Bed	Room Rev.	Hotel/Motel	Misc. Retail	Restaurant
Business Activity	of Annual	Collections	Tax Collections	Tax Change	Tax Change	Sales Tax	Tax Change
¹ June	4.6%	\$860,598	\$1,176,941	37.0%	73.0%	-15.0%	0.0%
² July	4.0%	\$739,002	\$902,085	22.0%	45.0%	56.0%	13.0%
³ August	3.9%	\$719,101	\$929,939	29.0%	57.0%	-6.0%	-9.0%
⁴ September	6.4%	\$1,196,588	\$999,185	-16.0%	-11.0%	10.0%	18.0%
⁵ October	8.4%	\$1,557,281	\$1,436,557	-8.0%	1.0%	0.0%	-16.0%
⁶ November	8.4%	\$1,572,604	\$1,530,091	-3.0%	10.0%	-6.0%	2.0%
⁷ December	6.3%	\$1,173,835	\$850,806	-28.0%	-80.0%	2.0%	5.0%
⁸ January	6.0%	\$1,115,043	\$2,098,049	88.0%	53.0%	89.0%	72.0%
⁹ February	13.0%	\$2,417,432	\$2,310,012	-4.0%	5.0%	9.0%	8.0%
March	13.2%	\$2,458,315	\$3,558,035	45.0%	45.0%	69.0%	59.0%
¹⁰ April	16.4%	\$3,054,168	\$2,475,752	-19.0%	-9.0%	-39.0%	-28.0%
May	9.5%	\$1,761,758	\$1,557,545	-25.0%	-41.0%	38.0%	7.0%
Year to date	100.0%	\$18,625,725	\$19,824,997	5.0%	5.0%	11.0%	8.0%

¹Some hotels hadnt yet filed for June. The data above shows payments from the prior month that were received in July

²There were five weeks of payments included in this month, which is why the increases are so high.

³There are some delinquent taxpayers in the hotel classification. However, the figures don't reflect that due to a taxpayer paying Scottsdale instead of the correct jurisdiction. There will be a correction to the taxes in a future period.

⁴There have been some late received payments. There are also some delinquent tax returns for a couple hotels.

⁵There are a few late filing hotels this month

⁶There are some late payments for the hotel/motel classification. Additionally, the hotel that reported to us in error has not corrected their tax returns yet.

⁷The hotel that paid us in error was corrected this month, which caused the significant decreases.

⁸The large increases are due to ADOR taking over collections a year ago which changed the timing of payments from daily to weekly.

⁹The numbers are higher than expected due to receiving a payment from the ADOR a day earlier than expected resulting in the collections being included in April instead of May.

¹⁰The decrease was due to the ADOR making a payment earlier than expected so an extra week of collections were booked in April instead of May. For the hotel/motel report by classification, we are still waiting on ADOR to close May. There are three hotels that haven't been included in the data yet for May.

MONTHLY BED TAX COLLECTION REPORT BY HOTEL CLASSIFICATION - FY 17/18

Prepared by the City of Scottsdale Tourism Events Department August 21 2018 (Preliminary)

Item 7b

Table 2

FY17-18 (July 1, 2017 through June 30, 2018) -- Change from the same period last year

			Full-Service		Limited-	
Month of Business	Resort Hotels	% Change	Hotels	% Change	Service Hotels	% Change
Activity	3,917 Rooms	from FY16/17	1.854 Rooms	from FY16/17	2.956 Rooms	from FY16/17
June	\$460,575	-15.0%	\$107,376	-9.2%	\$165,537	-11.3%
July	\$462,458	-0.7%	\$73,531	-19.3%	\$113,834	-27.8%
August	\$445,724	1.1%	\$76,082	-24.8%	\$136,287	-15.1%
September	\$629,502	-17.8%	\$95,857	-38.7%	\$168,733	-25.6%
October	\$849,525	-16.2%	\$166,910	-22.0%	\$275,386	-11.5%
November	\$833,001	-14.9%	\$170,236	-13.4%	\$272,258	-12.8%
December	\$685,971	-13.1%	\$113,571	-29.0%	\$231,446	-0.9%
January	\$1,168,486	7.6%	\$261,238	12.4%	\$383,413	2.1%
February	\$1,355,309	-4.8%	\$357,989	11.3%	\$546,664	11.6%
March	\$1,692,157	-12.2%	\$394,513	-7.8%	\$712,616	9.0%
April	\$1,393,091	-0.7%	\$256,650	-8.7%	\$389,571	5.5%
May	\$921,922	-5.6%	\$186,013	-4.0%	\$245,574	1.2%
Year to date	\$10,897,721	-2.2%	\$2,259,966	8.2%	\$3,641,319	-0.2%

64.87% 13.45% 21.68%

Table 2 report does not include late payment or adjustments

Please note that all of the Taxpayers that make up this report have been reviewed for proper classification and adjustments were made when necessary.

MONTHLY BED TAX COLLECTION REPORT BY HOTEL CLASSIFICATION - FY 17/18
Prepared by the City of Scottsdale Tourism Events Department
August 21 2018 (Preliminary)

City of Scottsdale Tourism Development Fund as of June 30, 2018

REVENUE	FY 2017/18 Adopted	FY 2017/18 Prelim. Actuals*	FY 2018/19 Adopted	FY 2019/20 Estimates	FY 2020/21 Estimates	FY 2021/22 Estimates	FY 2022/23 Estimates
Bed Tax	19,441,159	19,836,422	20,413,217	21,025,600	21,656,400	22,306,100	22,306,000
Princess Lease	1.667.227	1.921.486	1.910.000	1.914.800	1,914,800	1.914.800	1,914,800
Event Notification and Survey Program	13,500	5,026	13,500	13,500	13,500	13,500	13,500
Miscellaneous	7,000	-	7,000	7,000	7,000	7,000	7,000
TOURISM REVENUES EXPENSES	21,128,886	21,762,934	22,343,717	22,960,900	23,591,700	24,241,400	24,241,300
Destination Marketing (50% of bed tax revenue)	(9,720,580)	(9,918,211)	(10,206,609)	(10,512,800)	(10,828,200)	(11,153,000)	(11,153,000)
General Fund Allocation	(1,500,000)	(1,500,000)	(2,449,586)	(2,523,100)	(2,598,800)	(2,676,700)	(2,676,700)
Event Retention and Development			,		, , , ,		
Uncommitted	(816,714)	(131,867)	(776,382)	(1,045,567)	(1,357,874)	(1,409,001)	(1,480,837)
Multi Year Event Funding Agreements	(= :=,: : :)	(,)	(,)	(.,,,	(1,001,011)	(1,100,001)	(1,100,001)
Parada del Sol Parade (Council approved 07/05/17) Year 1 of a 5 year agreement	-	(79,400)	(79,400)	(79,400)	(79,400)	(79,400)	-
Fiesta Bowl (20 yr agreement since 2006) Year 12 of 20 year agreement	(161,643)	(161,643)	(168,109)	(174,833)	(181,827)	(189,100)	(196,664)
Scottsdale International Film Festival (Council approved 07/05/17) Year 1 of a 3 year agreement NCHA Cutting Horse Event (Council approved 03/07/17) Year 2 of a 2 year agreement	(30,000)	(37,500)	(37,500) (9,267)	(37,500)		-	-
The Scottsdale Gallery Association (council approved 08/29/17) Year 1 of a 3 year agreement	(30,000)	(75,000)	(75,000)	(75,000)		-	-
Parada del Sol Rodeo (Council approved 11/28/17) Year 1 of 3 year agreement	-	(75,000)	(75,000)	(75,000)	-	-	-
Scottsdale Culinary Event (Council approval 01/08/18) Year 1 of 3 year agreement		(75,000)	(75,000)	(75,000)		-	-
Total Multi Year Event Funding Agreements	(191,643)	(503,543)	(519,275)	(516,733)	(261,227)	(268,500)	(196,664)
One Year Event Funding Agreements							
Off Road Expo (Council approved 07/06/16, approved additional year one year 10/17/17)	-	(75,000)	-	-	-	-	-
Grand Prix Event (Council approved one year 10/25/16, approved additional one year 08/29/17)	-	(63,397)	-	-	-	-	-
International Off Road Expo (Council approved 11/13/17, pending Council approval on 08/2918) Fahrenheit Festival (Council approved 03/20/18)	-	(70,000)	(54,000) (75,000)	-	-	-	-
Cinco de Mario (Council approved 03/20/18)	-	(70,000)	(/5,000)	-		-	-
Día de los Muertos (pending Council approval on 09/11/18)	_	(10,000)	(65,000)			-	-
City Baseball/Softball outfield fencing (pending Council approval on 08/28/18)	-	-	(17,482)	-	-	-	-
Total One Year Event Funding Agreements	-	(278,397)	(211,482)	-	-	-	-
Event Programs							
Matching Event Advertising Funding Program	-	(95,895)	(110,000)	(110,000)	(110,000)	(110,000)	(110,000)
Event Venue Fee Program	-	(10,799)	(20,000)	(20,000)	(20,000)	(20,000)	(20,000)
Community Events Program	-	(179,500) (286,193)	(200,000)	(200,000)	(200,000)	(200,000)	(200,000)
Total Event Programs Total Events	(1,200,000)	(286,793) (1,200,000)	<i>(330,000)</i> (1,837,139)	<i>(330,000)</i> (1,892,300)	<i>(330,000)</i> (1,949,100)	(330,000) (2,007,500)	(330,000) (2,007,500)
Administrative/Other Professional Services	(1,200,000)	(1,200,000)	(1,007,100)	(1,032,000)	(1,545,100)	(2,007,000)	(2,007,000)
Administrative Expenses	(274,641)	(252,852)	(594,170)	(618,641)	(643,841)	(669,941)	(669,941)
Tourism Research	(90,000)	(56,710)	(90,000)	(90,000)	(90,000)	(90,000)	(90,000)
5-yr Tourism Strategic Plan	(132,359)	(147,467)	(132,359)	(132,359)	(132,359)	(132,359)	(132,359)
Total Admin/Other One-time Commitments:	(497,000)	(457,029)	(816,529)	(841,000)	(866,200)	(892,300)	(892,300)
One-time commitments - uncommitted	(500,000)	-	-	-	-	_	
Total One-time Commitments	(500,000)		-	-	-	-	
Multi-year Commitments for Capital Projects							
WestWorld debt service (80-acres started FY 2006/07, ends FY 2034/35)	(600,000)	(600,000)	(600,000)	(600,000)	(600,000)	(600,000)	(600,000)
TNEC Equestrian Center debt service (started FY 2012/13, ends FY 2032/33)	(1,200,000)	(1,200,000)	(1,200,000)	(1,200,000)	(1,200,000)	(1,200,000)	(1,200,000)
Museum of the West debt service (started FY 2014/15, ends FY 2033/34) TPC renovations debt service (started FY 2014/15, ends FY 2033/34)	(891,763) (900,000)	(885,460) (900,000)	(892,963) (900,000)	(889,200) (900,000)	(889,500) (900,000)	(893,900) (900,000)	(891,900) (900,000)
Total Capital Projects	(3,591,763)	(3,585,460)	(3,592,963)	(3,589,200)	(3,589,500)	(3,593,900)	(3,591,900)
TOTAL EXPENSES CARRYOVER	(17,009,343)	(16,660,700)	(18,902,826)	(19,358,400)	(19,831,800)	(20,323,400)	(20,321,400)
Beginning Balance	12.671.579	12.849.840	8,591,188	8,067,249	8.162.349	8,386,949	8,742,649
Current year fund balance - available for capital projects (up to \$600,000 per project)	4,119,543	5,102,234	3,440,891	3,602,500	3,759,900	3,918,000	3,919,900
TOTAL CARRYOVER FUNDS	16,791,122	17,952,074	12,032,079	11,669,749	11,922,249	12,304,949	12,662,549
Carryover Uses							
Trolley Expenses - transfer our to the General Fund	(300,327)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)	(300,000)
Event Notification and Survey Program, Banner Program	(20,173)	(8,538)	(20,347)	(20,300)	(20,300)	(20,300)	(20,300)
Strategic Plan carryover Tourism Strategic Plan - years 4 and 5	(331,000)	(161,907) (361,220)	(331,000)	(331,000)	(331,000)	(331,000)	(331,000)
Museum of the West donation match (march was reinstated in FY 2018/19 to be an ongoing expense)	(400,000)	(400,000)	(400,000)	(400,000)	(400,000)	(400,000)	(400,000)
Museum of the West one-time advertising funds	-	•	(200,000)	-	-	-	-
Promotion of downtown	(300,000)	(300,000)	(1,500,000)	(1,529,100)	(1,555,200)	(1,580,500)	(1,607,100)
Electrical outlets downtown WestWorld marketing fee - transfer out to General Fund	(520,354) (100,000)	(59,721) (100,000)	(288,483) (100,000)	(100,000)	(100,000)	(100,000)	-
Canal Convergence (Council approved 06/27/17 \$650K - Council approved 04/10/18 \$240K)	(100,000)	(890,000)	(750,000)	(750,000)	(750,000)	(750,000)	(750,000)
Thunderbird memorial - Airport (Council approved 1/24/17)	-	(412,500)	. 30,000,	. 30,000/	. 30,000/	. 30,000,	(. 55,550)
WestWorld improvements (parking Lot G and relocate electrical in lot H) (Council approved 10/17/17)	-	(490,000)	-	-	-	-	
WestWorld portable RV Pedestals (Council approved 10/17/17)	-	(377,000)	-	-	-	-	
Museum of the West Education Program (Council approved 10/17/17) Scottsdale Stadium Design Build Project (Council approved 03/20/18)	-	(500,000)	-	-	-	-	
Operational rentals for special events	_	(5,000,000)	(75,000)	(77,000)	(78,800)	(80,500)	(82,300)
TOTAL CARRYOVER USES	(2,221,854)	(9,360,886)	(3,964,830)	(3,507,400)	(3,535,300)	(3,562,300)	(3,490,700)
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PLIBURE	44 500 000	0.504.400	0.007.040	0.400.040	0.000.040	0.7/0.0/0	0.474.045
ENDING BALANCE	14,569,268	8,591,188	8,067,249	8,162,349	8,386,949	8,742,649	9,171,849
NO COUNCIL ACTION OR APPROVED ITEMS FOR FUTURE YEARS:	14,569,268		8,067,249	8,162,349	8,386,949	8,742,649	9,171,849
NO COUNCIL ACTION OR APPROVED ITEMS FOR FUTURE YEARS: DDC debt service (TDC reserved \$0.6 million/yr - no council action)	14,569,268	(1,200,000)	8,067,249	8,162,349	8,386,949	8,742,649	9,171,849
NO COUNCIL ACTION OR APPROVED ITEMS FOR FUTURE YEARS:	14,569,268		8,067,249	8,162,349	8,386,949	8,742,649	9,171,849

(13,310,886)

Estimated Ending Balance (including non city council action expenditures)

^{*} Actuals as of 4th close, except for Destination Marketing expense that shows final calculated amount for FY 2017/18.



TALKING STICK RESORT.

SATURDAY, JUNE 16, 2018

WestWorld Of Scottsdale, Tony Nelssen Equestrian Center

Is Scottsdale too hot for you? To run the hottest race on earth? To participate in or watch the nation's most lucrative arm wrestling contest featuring the sport's greatest Travis Bagent? Or to enjoy the best craft beers in Arizona and the hottest cocktails the state's best mixologists can concoct? Or watch a jalapeno eating contest? Or test your baseball "heat" in a fast pitch competition? Or cool down on the world's largest inflatable water slide rising 5 stories high? So whether you want to see all that arms, legs and kegs have to offer, or just want to get out of the heat, there's no better place to be in the Phoenix area on June 16th than the Scottsdale Fahrenheit Festival, celebrating all things hot and cool.





The Hottest Race on Earth



Top Mixologists, M Culinary, & Arizona Craft Brewers

RUN. WRESTLE. DRINK. SLIDE. ATTEND.

Register & Get Event Tickets Now! ScottsdaleFahrenheitFestival.com 480.423.1414

The Scottsdale Fahrenheit Festival: Arms, Legs & Kegs

2018 Sponsors & Promotional Partners

City of Scottsdale Talking Stick Resort Maricopa Ambulance Michelob Ultra **Udder** Delights T-Mobile Sole Sports M Catering Run Flagstaff Independent News Media Rose Law Group El Hefe The Running Shop 5K Foam Fest ISM Raceway Hot 97.5 / 104.3 FM KTAR 92.3 FM iRun All City Towing **KFNX**

Event Summary & Media Report

On Saturday, June 16, 2018 the Scottsdale Fahrenheit Festival: Arms, Legs & Kegs including Scottsdale's Beat the Heat Race drew a significant crowd on day when many would have probably stayed indoors and not ventured out. Some 2,837 people passed through the gates during the day that featured a heat race, arm wrestling competition, the Arizona Cocktails and Ales Festival and many other attractions to draw crowds. Registered runners came from 2 countries, 14 states and 40 different cities in Arizona.

The event, held in the North Hall at WestWorld of Scottsdale, hosted a day long festival designed to celebrate everything hot and encouraged out of towners and locals, runners and arm wrestlers to embrace the heat and the nostalgia of when it reached 122 degrees in Valley on June 26th, 1990. The North Hall was transformed into a festival of opportunities for guest to revel in the heat or get cooled down inside the air conditioning. The event not only featured what's been called the 'hottest race on earth' and the most lucrative road race in Arizona, but also offered fans an all-day arm wrestling competition with its own substantial prize money alongside the Arizona Ales and Cocktails Festival and many other spectacles to celebrate the heat or beat it.

Gates opened at 11am with the arm wrestling taking center stage in the middle of the North Hall, followed by the Scottsdale's Beat the Heat race at 2:47pm. Many arm wrestling participants traveled from out of State. Surrounding the competition throughout the day were five of Arizona's top craft brewers taking part in the Arizona Ales and Cocktails Festival. Other on-site elements included the World's Tallest Inflatable Water Slide, an ice cream truck by Udder Delights - which also hosted an on-site Jalapeno Eating Contest, a fast pitch baseball contest to bring the heat with trophies, an on-site fire performer – plus several other free games for kids and families, along with a dozen area businesses who set up a vendor display. Admission was free for those 12 and under and the first 500 kids were also given a free box of Hot Tamales candy.

Earlier this year the Tourism Development Commission unanimously recommended the use of \$75,000 in voter-approved tourism tax funds specified for new events. The recommendation was subsequently and unanimously approved by the Scottsdale City Council. Free tickets were distributed to a variety of partners including area Little Leagues, City Property Management, All City Towing, Raising Arizona Kids Magazine, Fox Sports Arizona, Turf Paradise, Scottsdale Firefighters, Troon North, Bella Sera, Camello Vista, Grayhawk, Gainey Ranch, DC Ranch, Optima Camelview, McDowell Mtn Ranch, City of Scottsdale School District, attendees of the Bentley Scottsdale Polo Championships, Stella Artois Derby DayClub, ISM Raceway and Rose Law Group.

As will be seen from the details of this Summary Report, Scottsdale received a substantial return on its investment via abundant earned media, direct marketing, City revenues and numerous other impacts.

Furthermore, there can be little doubt about other benefits for Scottsdale too. They include:

- * Reinforcement and positioning of Scottsdale as a place to visit in the summer, despite the hot temperatures and the place to run and win the highest amount of prize in the state at the 'hottest race on earth' with the name of the event Scottsdale's Beat the Heat race including the word "Scottsdale."
- * Showcasing WestWorld as a premier event venue.

- * Showcasing the City of Scottsdale which served as a place for runners, visitors and arm wrestlers to stay.
- * Unique event-within-the-event additions included the World Arm Wrestling League Qualifier which drew arm wrestlers and enthusiasts from all over the state and region to Scottsdale.
- * Active and retired military were also provided complimentary admission to the event.

Earned Media Summary (as of June 30, 2018) Local, Regional & National Coverage & Values

German Press - Kaus Media Services

Coverage

• Summer Values press release

Reach: n/a Value: n/a

The List TV

Coverage:

• Coverage pending from 6/16/18

Reach: 1.7 million Value: \$10,590

The Tech of Sports.

Coverage:

• Online. May 29, 2018. Streamed on iTunes, Google, iHeartRadio, Stitcher and TuneIn Radio sites.

https://techofsports.blubrry.net/jason-rose-founder-of-scottsdale-beat-the-heat-10-5k-race-aka-the-hottest-race-on-earth

Reach: 1.2 million Value: \$11,300

MSN.com. 50 seconds. June 14, 2018

Coverage:

• Online

https://www.msn.com/fr-be/video/viral/can-you-handle-the-heat-scottsdale-event-holding-hot-weather-race-event/vp-AAyE5LF

Reach: n/a Value: \$8,700

Arm wrestling TV. Alex Beziazykov

Coverage:

• Online https://youtu.be/dTxRwC9LSmM

Reach: 204,000 views

Value: \$3,300

Ryan Blue Bowen

• Online https://youtu.be/I3_8mcKA5Nc

Coverage: 1.4K Views

Value: \$2,900

BookMyVacay.com

Coverage: Online event feature (June & 5/18/18)

https://bookmyvacay.com/events-in-phoenix-and-scottsdale/scottsdale-fahrenheit-festival

Reach: n/a Value: n/a

Scottsdale Convention & Visitors Bureau

Coverage:

- Experience Scottsdale.com Online event features 5/16/18.
- "What's New in Scottsdale" summer release
- https://www.experiencescottsdale.com/media/news-releases/post/whats-new-summer-2018/
- https://www.experiencescottsdale.com/event/scottsdale-fahrenheit-festival/363237

Reach: 123,000 Value: \$1,500

CW Phoenix

Coverage:

• (1) Evening Show segment (3 minutes) (06/17/18). http://www.yourphx.com/community/heat-is-celebrated-at-scottsdale-fahrenheit-festival/1246660841

Audience: 6,000 Value: \$10,500

AZTV

Coverage

• (1) Morning Show segment (5:09 minutes) (6/6/18) https://www.aztv.com/posts/beat-heat-run

Audience: 12,000 Value: \$6,320

Fox 10

Coverage:

• (1) Live shot and story on evening news (3 min.)

http://www.fox10phoenix.com/news/arizona-news/runners-ready-to-run-in-the-scorching-arizona-heat-might-get-cooler-temperatures-instead

Audience: 40,000 Value: \$17,850

Hot 97.5 FM

Coverage:

• (1) 5:00 minute spot on the radio and online https://www.youtube.com/watch?v=1bwo2GBGpko

Audience: 178,576 Value: \$5,250

3TV

Coverage:

• (1) Morning Show live segment (4 minutes) (06/15/18).

http://www.azfamily.com/story/38433846/as-seen-on-gmaz-friday-june-15

Audience: 60,000+ Value: \$12,684.67

12 News

Coverage:

• (3) Morning Show live segments (12 minutes) (06/08/18, 06/15/18). https://www.facebook.com/12news/videos/10156642838514015/ https://www.12news.com/article/news/local/valley/one-of-arizonas-hottest-events-happening-fathers-day-weekend/75-562865828

Audinece: 50,000 Value: \$18,431.25

ABC 15

Coverage:

• Online and on TV (1) Live segment on morning show (:50 seconds) (06/15/2018). https://www.youtube.com/watch?v=O3gQ4p1aMLQ

Reach: 50,000 Value: \$5,600

Raising Arizona Kids Magazine

Coverage:

• (1) ¹/₄ page paragraph on the event (June/July Issue).

https://www.raisingarizonakids.com/top-summer-events/

• (1) Online. Calendar Listing (May)

https://www.raisingarizonakids.com/event/scottsdale-fahrenheit-festival

Reach: 35,000

Value: \$6,285 full page

Chandler Lifestyle Magazine

Coverage:

• (1) Online calendar listing (May)

http://www.chandlerlifestyle.com/am_event/scottsdale-fahrenheit-festival

Reach: 69,500 Value: \$2,100

Paradise Valley Lifestyle Magazine

Coverage:

• Online and Print ½ page event feature (June 2018).

Reach: 76,000 Value: \$4,500

Visit Arizona Coverage:

• https://www.visitarizona.com/events/fairs-and-festivals/scottsdale-fahrenheit-festival

Reach: n/a Value: n/a

KTAR Radio 92.3 FM

Coverage:

• (1) Coverage: Radio Segment. 7 minutes. (6/15/18)

https://omny.fm/shows/the-chad-benson-show/jennifer-sturgeon-communications-director-of-the-s

• (1) Interview with Travis :30 sec. (6/8/18)

https://omny.fm/shows/ktar-reporter-audio/farenheit-festival-featuring-hometown-arm-wrestler

- (1) Radio and Online Interview with 74-year old runner online. (5/16/18).
- Online. (4/21/18) http://ktar.com/story/2028048/scottsdale-beat-the-heat/

Reach: 300,000 Value: \$26,680

Phoenix Business Journal

Coverage:

Online & print article 4/13/2018
 https://www.bizjournals.com/phoenix/news/2018/04/13/hottest-race-on-earth-coming-to-arizona.html

Reach: 40,000 Value \$12,252

Phoenix New Times.

Coverage:

• Online. (6/13/18) http://www.phoenixnewtimes.com/arts/phoenix-events-june-14-21-school-of-rock-phoenix-bachata-festival-juneteenth-10513454

Reach: print (55,000) online 5 million

Value: \$5,500

Arizona Foothills Magazine

Coverage:

- (1) Online article (06/14/2018). https://www.arizonafoothillsmagazine.com/taste/phoenix-food-and-restaurant-news/taste-tidbits-282
- (1) Online article (June 2018)
- https://www.arizonafoothillsmagazine.com/events/details/15138-scottsdale-fahrenheit-festival-arms-legs-and-kegs.html
- Post coverage slide show https://www.arizonafoothillsmagazine.com/photo-gallery.html?func=viewcategory&catid=5501

Reach: 90,000 email blast / online / 240,000 print

Value: \$10,133

Phoenix.org. Coverage

• Online. (6/13/18)

http://phoenix.org/scottsdale-fahrenheit-festival/

Reach: 550,000 Value: \$1,200

Rose Law Group Reporter.

Coverage:

• Online. (6/11/18).

https://roselawgroupreporter.com/2018/06/one-of-arizonas-hottest-events-happening-fathers-day-

weekend/?utm_source=Rose+Law+Group+Reporter+Newsletter&utm_campaign=d92d3a 9cc9-6-8-2018+Newsletter_COPY_01&utm_medium=email&utm_term=0_0fa483909f-d92d3a9cc9-17922945&goal=0_0fa483909f-d92d3a9cc9-17922945

Reach: 30,000 Value: \$1,500

Arizona Republic / azcentral.com (Scottsdale, and events section) Coverage:

- (1) Scottsdale Republic. Print. ½ page Things To Do. (6/16/18)
- (1) Scottsdale Republic Cover story plus 1 ½ page story (5/16/18)

https://www.azcentral.com/story/news/local/scottsdale/2018/05/14/extreme-beat-heat-race-fahrenheit-festival-returns-scottsdale-june/596791002/

- (1) AZ Central Online "Fun Things To Do With Kids in June" https://www.azcentral.com/picture-gallery/entertainment/kids/2018/05/29/funthings-to-do-with-kids-in-june-2018/35479705/
- AZ Central. Online slideshow. 6/16/18
 https://www.azcentral.com/picture-gallery/entertainment/events/2018/06/16/scottsdale-fahrenheit-festival-2018-at-westworld/36048363/

Reach: 298,000 Value: \$65,625 (\$500)

PublicNow.com Scottsdale

Coverage: Online event feature 5/31/18

http://www.publicnow.com/view/96EDB6D2260EF7EC9C00A209F8B4093E6E97CA77

Reach: n/a Value n/a

Sonoran News

Coverage: Online article 5/31/18

http://sonorannews.com/2018/05/31/hottest-day-2018-set-june-3rd/

Reach: 36,000 Value: \$2,300

Where Traveler Magazine

Coverage:

• Half-page article print (June Issue)

https://www.wheretraveler.com/phoenix-scottsdale/play/9-summer-events-phoenix-

put-your-calendar Reach: 45,000 Value: \$8,315

Fox Sports Arizona

Coverage: Coverage during pre-game show for Arizona Diamondbacks LIVE 3-minute

segment & online. (6/12/18)

https://twitter.com/FOXSPORTSAZ/status/1006574292186742785

Reach: 2.4 million Value: \$50,400

Biltmore Lifestyle Magazine

Coverage:

• Full page story in June print issue

Reach: 13,000 Value: \$3,600

Chic Daily Magazine.

Coverage:

- Online article 3/28/18 http://www.chicdailymagazine.com/scottsdales-fahrenheit-festival-arms-legs-and-kegs-and-the-hottest-race-on-earth-on-june-16th-to-boost-summer-tourism/
- Online article 6/12/18 http://www.chicdailymagazine.com/scottsdale-beat-the-heat-saturday-to-showcase-some-of-citys-most-iconic-sites/

Reach: 54,000 Value: \$5,600

Macroni Kid

Coverage: Online. (6/12/18).

https://www.facebook.com/277897185571387/posts/2110552925639128/

Reach: 6,000 Value: \$1,100 Social Television Network

Coverage:

Facebook Live interview on "Around AZ"

https://www.facebook.com/KeoghOnline/videos/870572746463337/

Reach: 40k followers and (STN) 1,600 viewers

Value: \$2,300

Arizona Foodie Magazine

Coverage:

• Online event feature https://www.arizonafoodiemag.com/single-post/2018/04/24/The-Scottsdale-Fahrenheit-Festival-Arms-Legs-and-Kegs

Reach: 15,787 Value: \$2,250

Phoenix Bites

Coverage:

• Online story. (5/18/18).

https://phoenixbites.com/2018/05/18/2018-scottsdale-fahrenheit-festival

Reach: 12,000 Value: \$1,800

NPR (KJZZ)

Coverage: 6:08minutes (5/17/18)

http://kjzz.org/content/641175/what-makes-someone-want-be-ultrarunner-conversation-

jim-walmsley Reach: 259,000 Value: \$10,800

Phoenix Home & Garden Magazine

Coverage:

• (1) Event Calendar mention (June 2018).

Reach: 80,983 Value: \$3,750

Phoenix Magazine

Coverage:

• (1) Event/Calendar listing print (May 2015).

Reach: 87,000 Value: \$3,800

Rose Law Reporter

Coverage:

• Online story and email blast. 6/4/18 https://roselawgroupreporter.com/2018/06/scottsdale-arm-wrestling-championships-pits-southside-vs-northside-firefighters/

• Online story and email blast

Reach: 30,000 monthly website visitors

Value: \$2,000

Scottsdale / Paradise Valley Independent

Coverage:

• Email Blast & Online Article. 6/11/18

https://www.scottsdaleindependent.com/entertainment/hottest-race-temperatures-set-for-low-100s-at-westworld/?utm_source=Scottsdale&utm_campaign=6c024a51b8-sct-mc+RSS+daily&utm_medium=email&utm_term=0_98458911f1-6c024a51b8-264223789

• Online 6/8/18

https://www.scottsdaleindependent.com/entertainment/hottest-race-temperatures-set-for-low-100s-at-westworld/

- Full-page article Print. 6/6/18
- Scottsdale Independent ³/₄ page story Print and Online. 6/1/18.

https://www.scottsdaleindependent.com/news/scottsdale-arm-wrestling-championships-pits-southside-vs-northside-

firefighters/?utm_source=Scottsdale&utm_campaign=59065c1aaf-sctmc+RSS+daily&utm_medium=email&utm_term=0_98458911f1-59065c1aaf-360015777

• PV Independent Print and Online. 5/30/18.

https://www.scottsdaleindependent.com/news/scottsdale-tourism-industry-seeks-new-fuel-to-spark-summer-ignition/?utm_source=Scottsdale&utm_campaign=a925e9c1cf-sct-mc+RSS+daily&utm_medium=email&utm_term=0_98458911f1-a925e9c1cf-360015777

- Scottsdale Indpendent Print and Online . Even feature on Jalapeno contest 4/11/18
- Scottsdale / PV Independent Print and Online. 4/4/18

https://www.scottsdaleindependent.com/news/scottsdale-oks-75k-bed-tax-subsidy-fueling-fahrenheit-festival/

• Guest Column PV Independent 3/28/18

https://paradisevalleyindependent.com/opinions/its-time-to-turn-up-the-heat-on-summer-tourism-in-arizona/

• Event write-up Scottsdale and PV Independent 2/11/18

https://www.scottsdaleindependent.com/entertainment/scottsdales-beat-the-heat-race-to-run-on-summer-afternoon-at-westworld/

Reach: 83,500 Value: \$48,850

Arcadia News

Coverage:

Event calendar listing Online & Print (June Issue)
 http://www.arcadianews.com/calendar/fahrenheit-festival/event-ba9c2137-7cea-50b4-8e81-53e757a9f8c6.html

Reach: 20,000 Value: \$3,100

The Entertainment Magazine

Coverage:

• Online article 2/16/18 http://www.emol.org/calendar/event/scottsdale-fahrenheit-festival/

Reach: 9,000 Value: \$1,200

So Scottsdale Magazine

Coverage:

• (1) ¹/₄ page event feature print (June 2018)

• Complimentary full-page ad (June 2018)

Reach: 30,000 Value: \$3,600

North Valley Magazine

Coverage:

• (1) event feature in print (June/June Issue)

Reach: 35,000 Value: \$6,750

The Entertainer! Magazine

Coverage:

• (1) full page article June Issue Print.

Reach: 40,000 Value: \$6,600

Uptown Magazine

Coverage: Reach: 20,000 Value: \$4,500

Fabulous Arizona

Coverage:

• (1) Email blast and online article 6/7/18

Reach: 7,500 (email blast) 35,000 (website)

Value: \$1,500

Scottsdale Airpark News

Coverage:

(1) Full-page story Print and Online 6/6/18.

https://issuu.com/timespub/docs/san_0618_all_pages/1?e=8633901/62046475

Reach: 20,000 Value: \$6,750

Total Value (State, National & International Coverage): \$421,003.92

(NOTE: Additional post coverage is expected.)

ABC 15. On air and online. June 14. 50 seconds. Aired at 6am and 5pm.

https://www.youtube.com/watch?v=O3gQ4p1aMLQ



Can you handle the heat? Scottsdale event holding hot-weather race, event

64 views













ABC15 Arizona Published on Jun 14, 2018

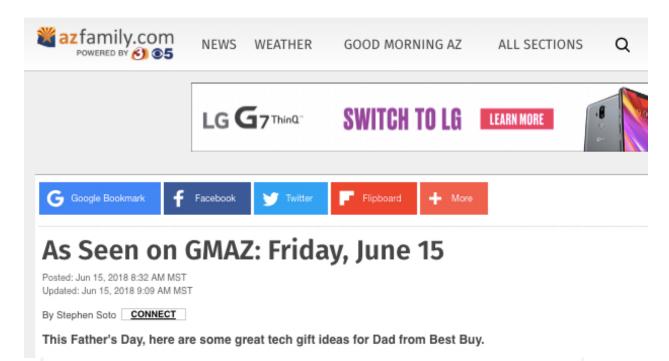
SUBSCRIBE 119K

The Fahrenheit Festival is held at WestWorld in Scottsdale.

SHOW MORE

3tv. On air + online. June 15. 4 min segment.

http://www.azfamily.com/story/38433846/as-seen-on-gmaz-friday-june-15



The Scottsdale Fahrenheit Festival

- . The Scottsdale Fahrenheit Festival: Arms, Legs and Kegs will celebrate everything hot on Saturday all day in the North Hall at WestWorld of Scottsdale
- You can run /walk the 5K or 10K heat race, try your hand at the Jalapeno Eating Contest presented by Udder Delights, enter the fast pitch baseball contest to see if you can bring the heat or even try your hand against Travis Bagent the World Arm Wrestling Champion.
- There are huge cash prizes for arm wrestlers. You can enter Right handed, left handed and via your weight class this is one of the most lucrative contests in the country and you can also go up against Travis Bagent himself. He is undefeated in the world on the left hand.
- . To keep cool, enjoy refreshments at the Arizona Ales and Cocktails Festival, also enjoy the world's Tallest inflatable waterslide, jalapeno Ice cream by Udder Delights, enjoy a box of free hot tamales for the first 500 kids plus more indoor games to keep kids cool.
- Kids 12 and under get in FREE!
- Gates open at 11 am

Admission to the event is \$5 in advance and \$10 at the door, with free admission for kids 12 and under.

To register for any of these events and to purchase tickets, visit: http://scottsdalefahrenheitfestival.com/ also visit: Facebook: https://www.facebook.com/Scottsdale-Fahrenheit-Festival-1961359940780469/?ref=br_rs

Scottsdale Fahrenheit Festival North Hall WestWorld of Scottsdale 16601 N Pima Rd (13.02 mi) Scottsdale, Arizona 85260 Saturday, June 16th 11am to 6pm

Phone: (480) 423-1414

Fox 10 News. Live Shot & online. June 15, 2018. 3 minutes.

http://www.fox10phoenix.com/news/arizona-news/runners-ready-to-run-in-the-scorching-arizona-heat-might-get-cooler-temperatures-instead



Runners ready to run in the scorching Arizona heat might get cooler temperatures instead



Continued

POSTED: JUN 15 2018 04:08PM MST VIDEO POSTED: JUN 15 2018 05:18PM MST UPDATED: JUN 15 2018 10:20PM MST

SCOTTSDALE, Ariz. (KSAZ) - What a difference a day makes. On Thursday, the high temperature was 109°F (~42.78°C). On Friday, the forecast high was just 93°F (~33.89°C), representing a 16°F swing in temperatures.

Those cooler temperatures are expected to stick around until Saturday, which is disappointing some runners at who were planning to take part in an extreme challenge.

Eager competitors in the Scottsdale Beat The Heat picking up their race <u>materials</u> Friday afternoon at the Talking Stick Resort in Scottsdale, and they cannot wait to test themselves against the brutal Arizona summer sun.

But what if it's not brutal, but positively balmy?



Preparations are underway at Westworld, where the racers will start and finish. The race will feature 5km and 10km races. Runners start near 3:00 p.m. on Saturday, which means they're usually out there pounding the pavement, during some of the hottest hours of the day.

Instead they may be dodging raindrops.

FOX 10's Steve Krafft reports.

12 News. Aired on TV June 11. Published Online June 9. 4 minutes

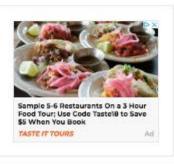
https://www.12news.com/article/news/local/valley/one-of-arizonashottest-events-happening-fathers-day-weekend/75-562865828













WALLEY

One of Arizona's hottest events happening Father's Day weekend

It will take place Saturday, June 16th at WestWorld from 11 a.m. to 6 p.m.

Author: Trisha Hendricks Published: 11:01 AM PST June 9, 2018 Updated: 11:45 AM PST June 9, 2018

This Father's Day weekend, get in one of Arizona's best new family events of the summer, it's called The Scottsdale Fahrenheit Festival!

While most of Arizona's popular events take place in the cooler months, organizers for this event are hoping to mix things up by embracing the heat rather than avoiding it.

Continued

The festival provides something new and fun for everyone in the family.

It will take place Saturday, June 16th at WestWorld from 11 a.m. to 6 p.m.

You don't want to miss the world's tallest inflatable water slide that stands 5 stories high or the fast pitch baseball contest.

Trophies will be awarded to the winners with the most "heat" and of course the festival will include all things hot, including fire performances by one of the Valley's most popular fire dancers, Burden Blossom.

There will also be plenty of sweets for the kids to enjoy.

The first 500 kids through the door will get a free box of Hot Tamales candy and Udder Delights, a local ice cream company that uses an Arizona based dairy farm, selling unique flavors of ice cream ranging from sweet to spicy.

In honor of Father's Day weekend, there's also something for dads who attend. It's the richest arm wrestling contest in the nation with the World's Greatest Arm Wrestler, Travis Bagent.

They'll also have collectible hot rods on display inside the North Hall at WestWorld, which is best known as the auction arena for the world-famous Barrett-Jackson Collector Car Auction.

Tickets are only \$5 in advance and \$10 at the door, with free admission for kids 12 and under.

For more information visit the Scottsdale Fahrenheit Festival website..

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Scottsdale Airpark News. Print and online. June 6, 2018.

https://issuu.com/timespub/docs/san_0618_all_pages/1?e=8633901/62046475



Beat the Heat race will battle extreme temperatures

By Brian Benesch

Blite namer Jim Walersley likes it hot. Really hot. Unlike many Artzenans, who flee the triple-digit summer tem-peratures of the Valley for the cool pines of the northern part of the state, Walmstey leaves his home in Ragstaff to pound the melting asphalt

in metro Phoenix every summer. So when Walmsley heard about the screening-hot Best the Flest Race taking place on June 16, the extreme namer was extremely intrigued. "I'm originally from the north Scottsdale area, so it's a local race for me," Walmsley says. "I come down here during this time of the year to specifically train in the heat. This really works well with my training plan."

The 10K Beat the Heat run is just as daunting as it sounds. In honor of the hotiest day ever recorded in the Phoenix metro area (122 degrees on June 26, 1990), thousands of brave souls will endure the heat at WestWorld. of Scottsdale.

race will actually start at 2:47 p.m. the hottest time of the day. It's such a crazy idea that Jason Rose, President of Rose+Moser+Allyn Public & Online Relations, thinks

it just might work. Beat the Heat was Rose's brainchild back in 2013. He came up with the event during a conversation with city officials about boostine tourism in the slow summer months. Rose figured embracing Arizona's reputation as one of the hottest states would create a truly unique platform.
"What could be secrething that would

be extreme and demonstrate you can come here and have a good time? That's where the idea came from," Rose says. "If you could get people to run at the hotiest time of the day, you could prove that you could go outside.

And just like that, the Beat the Heat race was born, More than 1,300 runners participated in the inaugural event five years ago. And despite the treacherous conditions, there were no major incidents.

The enormous response and lack of heat-

related issues confirmed the unusual race was a success. It was an outcome that surprised many in the community who questioned the idea in the first place.

'We launched it as the 'hottest race on

Earth." There was hesitancy on our part, too, from an event safety standpoint," Rose admits. "Even in the racing community, there was a lot of apprehension. Some people said it was great and others said there isn't a chance they'd do that."

But even with the positive outcome, the event was put on the backburner in the following years. Rose says the five-year hiatus is easily explainable. His company puts on many events in this area, year-round, and the Beat the Heat race just wasn't a priority for the public relations firm. But that all changed when Rose began to hear from the surround-ing racing community. Runners wanted another crack at the hottest race on Earth.

In March, Scottsdale City Council agreed,

June 2018 Scottsdale Airpark News | 39

Continued

fitnessintheairpark

...continued from page 39

and approved \$75,000 in bed-tax dollars to fund the race.

Rose decided to turn the event into something even bigger than the race, so the resurrected run is now part of the new Scottsdale Fahrenheit Festival. The event also includes a hot pepper-eating contest, arm wrestling competition and "the world's largest inflatable water slide,"

"The race was cool and interesting, but why not broaden it to all things heat? If it's successful, there is no end of hot elements we could add. Hot technology, hot bands, hot models - there is no end to hot things," Rose says.

Walmsley, named Runner of the Year in 2017 by Ultrarunning Magazine, has made his objective clear. He's coming to Scottsdale to win this race, and hopefully take home a chunk of the most prize money ever awarded in an Arizona road race.

The prize money will stay with the theme of this heat-infused marathon. The top prize of \$1,990 represents the year of the area's hottest day, with each prize-money tier symbolizing some significant temperature in the Valley. The fifth-place finisher will receive \$122, the exact temperature that ignited the idea behind this race.



"I'm rooting for it to break 122 on the Fahrenheit scale," Walmsley says with a chuckle. "The hotter it will be, the more it will play to my advantage."

Franceska Droadz was simply fascinated by the nature of this event. The 74-year-old is the race's oldest participant. She has run a marathon in every single state and says the idea of braving the elements was really appealing.

"I'm a real risk-taker. I like to do things that nobody else likes to do," Drozdz says. "I like running in the heat and when it's dry. So, this event I really like."

With stars like Walmsley and Drozdz in the field and a plethora of new attractions added, the Scottsdale Fahrenheit Festival will be hotter than ever this year.

"We need to see how the marketplace responds. We're hopeful," Rose says. "If we can crack the code on a summer event, that would be a great achievement for the community."

The Scottsdale Fahrenheit Festival takes place from 11 a.m. to 6 p.m. (with the Beat the Heat Race starting at 247 p.m.) on Saturday, June 16 at WestWorld of Scottsdale, 16601 N. Pima Road, Scottsdale, Tickets cost \$5-\$56.25, Call 480-423-1414 or visit scottsdalefahrenheitfestival.com for more information.

Town of Paradise Valley Independent. Print. June 6, 2018.

SE VALLEY INDEPENDENT

June 6, 2018



Otra Numer, Jim Natmiley-Guring a record race Mr. Natmoley is coming to compute in the 20th that the rest Race at the Outransied Section (Secrician the Instrumentary).

Hot

Continued From Page 1.

ing the popular consciouses of summer tourism apportu-

summer and the best to entice more fluence beings to discover all things but in the Sonorse Dosort.

Both the municipal tourism director and the city's tourion marketing partner, Exporience Scottsdale, are hopeful the heat of summer can spark new interest in Scottsdale va-

In addition, Scottsdale City Council has approved. a \$75,000 bad-tax subsidy to an event tourism officials and city leaders are liopeful. can create new momentum. for summer tourism in Scott-

Bed tax dollars are derived from sales tax ordisated on hotel rooms within the city of Scottsdale. The Tourism Development Commission of fem had tax funding recommendations to the Scottsdale City Council on items relating to all things tourism.

The inaugural Micheleh Ultra Scottsdale Fabrenheit. Festival presented by Talking. Stick Report has a growing. list of attractions for diskiless and adults to enjoy June 16 at WorlWorld of Scottschile, 16601 N. Piera Road.

Organizers have added the world's talked inflatable water perspective, if we can proslide as a cool down from one of the firstivals key elements, ... we can help to try to help fill.

Scottsdale Beat the Heat: The Hotest Ruce on Earth, a-5- and 10.22-killometer morhappening during the middle of the day at the event, pro-

The average temperature in scottsdale during the month of June is 194 degrees.

In addition, the event will consist of The Travis Bagent Arm Wooding Super Sories and the Arizona Alies & Codstail Festival.

"Likelinitely believe in it," unid Scottschile Tourism Dinotor Keen Chardward on the opportunity of a solution boost to local tourism.

"The Tourism Developnt Commission supporting the Enbergholt Festival is a his store in the right direction. It is really about events that have a unique twist to them and it really tends to lunc neople to those events -- I realby feel like this event has that opportunits."

Camille Hill, Sootsdale Tourism Development Commission vice chairwomen, says the suntener months con times to be a difficult time for marketing Scottsdale.

"When you look at the landscape and the tourism activity over the summer there. results in a world," she said of why she believes supporting the Fabroshot Festival is good idea for the community

"It doesn't bring rearly as much activity of spring, winfor and full. From a marketing

Ms. Hill is a local touriers expert recently being benored as one of the Top 100 Business Women in Arlanna.

The Soutsdale Chamber has beneved ber with a Sepnor and Logacy Award, She the Tolly Awards, Ms. Hill is president of Merostone, which is an award-winning. full-service production company based in Scottsdale.

Ms. Hill points out Experi once Scottsdale has burnched its summer effort embracing all things but in the Valley of the Sun, but specifically the attractions of luxury resorts within the unique or of Scottschile.

They are going right at, 'it is hot -- you are right," she said of the Experience Soutisdale promotion noting bod tes investment is carefully weighed.

"You don't want to throw too much money at it, but let's nor what happens. Where is the best place and time to provide that levestmost. If think the summer is the right time to provide that report."

A new perspective

A roomth completed re-Longwoods International suggests some who see Arizona as a vacation destination typically descend on the Valky of the Sun July through

The Arisons Office of

See Hot -- Page 29

Phoenix and Scottsdale Where Traveler Magazine. Print. June 2018.

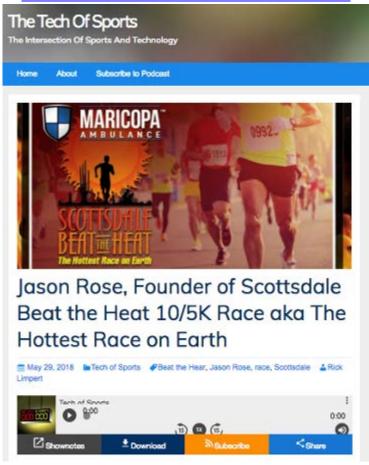


Raising Arizona Kids. Print. June/July 2018 edition



The Tech of Sports. Online. May 29, 2018. Streamed on iTunes, Google, iHeartRadio, Stitcher and TuneIn Radio sites.

https://techofsports.blubrry.net/jason-rose-founder-of-scottsdale-beat-the-heat-10-5k-race-aka-the-hottest-race-on-earth



Continued

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Rick is joined by Jason Rose, founder of the Scottsdale Beat the Heat 10/5 K Race - The Hottest Race on Earth

After a five year hiatus, the hottest race on earth, Scottsdale's Beat the Heat is returning to West-World of Scottsdale as part of the new Scottsdale Fahrenheit Festival: Arms, Legs and Kegs event on June 16th. Runners will traverse a combination of hard-packed dirt, asphalt, off-road and concrete paths, polo field and grass. Runners will end inside the air conditioning in the North Hall of the Barrett-Jackson Collector Car Auction site. A true test for runners in the 100 degree+ heat of Arizona.

Jason talks about the origin of the race, what's new this time around and the true endurance test that it is for competitors.

The race is taking place proximate to the hottest day ever recorded in the Phoenix metro area (June 26, 1990), with total prize money of over \$8,000.

The amounts for the Scottsdale Beat the Heat are also steeped in symbolism. It will be available for the Top 5 finishers in the 10.22 kilometer for both male and female categories, as follows:

First Place: \$1990: To celebrate the year of the hottest day ever recorded in the Phoenix metropolitan area.

Second Place: \$1022: In honor of the distance of the race to beat the heat.

Third Place: \$626: In recognition of the hottest day recorded in Phoenix.

Fourth Place: \$247: The time when it hit the record heat and when runners launch.

Fifth Place: \$122: The highest temperature ever recorded in Phoenix.

The entry fee for the 10.22 kilometer is \$62.60 per person and includes a souvenir t-shirt and commemorative medal. The entry fee for the shorter 5K distance is 51.00 and also includes a souvenir t-shirt and medal.

To register for Beat the Heat and to read more details on the race, visit http://scottsdalefahrenheitfestival.com/scottsdale-beat-the-heat/.

About

Streets of Scottsdale Scottsdale, AZ June 16, 2018







KJZZ (NPR) Radio & Online. May 17, 2018

http://kjzz.org/content/641175/what-makes-someone-want-be-ultrarunner-conversation-jim-walmsley



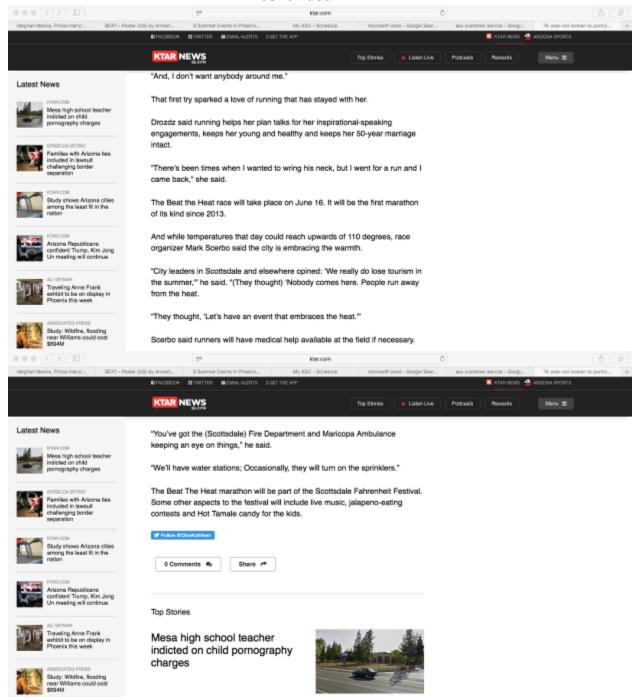


KTAR Radio & online. May 16, 2018

http://ktar.com/story/2066553/74-year-old-woman-to-participate-in-hottest-race-on-earth-in-scottsdale/



continued



Scottsdale Republic Cover Story. May 16, 2018.



continued

Extreme Beat the Heat race is back

Sume like it host.

Juscia Rose, forunder of the Scottariale
Fahrenheir. Pestyral, wants to attract
thousancie from this camed to particithousancie from this camed to particithousancie from this camed to participate in the returning 10 22K/SK Best
The Heat mass, set for June le, that runse
through West Westeld and the McDorseell
Mountain Golf Club.

The Scottadale City Council in March
approved \$75,000 in beef-tox dollare to
belp fund the summer mass, which Rose
and city offirtals say will been tourism.

Theye con prove and you can show

and city officials say will benef togram.

"If you can prove and you can show that you can prove and you can show that you can function in Scottsdale, are the Valley — at the most interest time during the day. You can press to any body that you can come to Scottsdale, Arisons, and not only survive but have a good time, "and note who owns a public relations from.

The event is all about hear The Falsenhet Festival will feature a julippinicating condest, a fast-pitch contest to see who can throw beat." and the first 500 kinds in attendance gut free Bot Tamales candly.

Alongside the Beat The Heart race will be the Tawle Ragent Arm Wicarling Super Series and the Arman Ales and Cockasils Festival Tor those who would like to cool off," Rose entd.



A numer crosses the finish line to receive a drink at the end of the 2013 Seat The Heat race in Scottadale. The race hear't returned until this year, everyour exercise control socioes an expression and unit this year.



Continued



In 2013, the race's pilot year, runners ran outside on a 109-degree day with a light breeze. EVIE CARPENTER/THE REPUBLIC

Heat

Continued from Page 3

ning community" that got him and his colleagues to consider bringing back the festival, Rose said.

June in Arizona can be dangerously hot. More than a third of Scottsdale fire-fighters' 118 calls for heat exposure in 2017 happened in June, according to Fire Department spokeswoman Lori Schmidt.

The Phoenix area's hottest day on record came June 26, 1990, when temperatures soared to 122 degrees.

How to run in the sun safely

For those looking to take the challenge, Debruyckere said it's crucial to begin training early — not just for running but for the heat itself.

"Make sure they're acclimated to the climate, that they're training prior to the event and that they drink copious amounts of water throughout the day and prior to the event race," Debruyckere suggested.

Loose, breathable clothing and a hat is useful too, said Pat's Run co-founder Perry Edinger, who is working as a consultant for the event. He ran the 2013 race twice, he said.

"I think the risks are lower than people expect," Edinger said. "As long as you have some acclimatization to the sun and are used to it and you take some precautions, you're going to be fine."

However, Edinger said the heat drains to the point where a runner's typ-

See HEAT, Page 6



Runners go through a fire engines' spray during the first Beat the Heat race. The race's start and end will be air-conditioned this year. PATRICK BREEN/THE REPUBLIC

Heat

Continued from Page 4

ical mile will be about a minute longer than usual.

"If you get to the point where you can't talk and you have trouble with controlling yourself and you can't carry a conversation with the person next to you, then you'd better pull out and you'd better cool off. You'd better find some help," Edinger said.

Safety measures from Scottsdale Fire

"Safety is a big part of this race," Rose said. "There's nothing like it in the world."

He said the Scottsdale Fire Department will have a "major" presence, along with numerous water stations. He also said the race will have runners start and end in air-conditioned facilities, while in the 2013 race, runners finished outdoors.

The Fire Department is not sponsoring the event, but there will be multiple off-duty personnel there who will be paid to respond swiftly to any incidents. This will include multiple teams of fire-fighter paramedics and EMTs who will have mobility throughout the course with the use of carts and ATVs, Debruyckere said.

Rose said there will be a "robust" presence of ambulances as well. Maricopa Ambulance is an emergency services provider and a sponsor of the race, he added

Water stations will be set up every half mile.

Run the risk, receive rewards

There will be cash prizes for the race's fastest male and female runners, according to the Fahrenheit Festival website:

■ First - \$1,990 (The year Phoenix temperatures reached record levels.)

- Second \$1,220.
- Third \$626.
- Fourth \$451.
- **■** Fifth \$122.

Of the several hundred sign-ups the race has so far, a 74-year-old woman and 71-year-old man are the oldest, Rose said.

"It's not dissimilar to a running of the bulls or some of the other ultra races that take place," Rose said. "And that's ultimately the opportunity here: With great precaution and safety protocols, can we ... finally use the heat to our advantage to push summer tourism?"

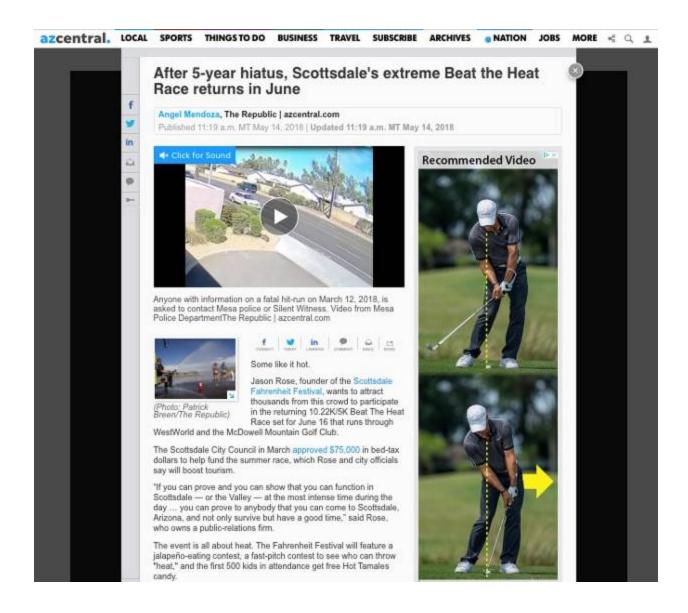
Rose said receiving city funding for an outdoor event in the summer is rare and an exciting opportunity for Scottsdale tourism.

"That's the first time they've ever had a proposal, certainly funded a proposal at summer, so they were very appreciative that we were willing to take that risk," he said. "And we'll find out ... if that was a risk worth taking."

Reach reporter Angel Mendoza at amendoza@gannett.com. Follow him on Twitter @angelnmendoza_ or on Facebook.

AZ Central. Online. May 14, 2018.

https://www.azcentral.com/story/news/local/scottsdale/2018/05/14/extreme-beat-heat-race-fahrenheit-festival-returns-scottsdale-june/596791002/



Alongside the Beat The Heat race will be the Travis Bagent Arm Wrestling Super Series and the Arizona Ales and Cocktails Festival "for those who would like to cool off," Rose said.













Filling gaps in seasonal tourism numbers



Anthony Aguilar runs down the grass finishing first in the 5K race during the first Beat the Heat race at WestWorld in Scottsdale on June 22, 2013. (Photo: Patrick Breen/The

Karen Churchard, director of tourism and events for Scottsdale, said the race will boost tourism in the summer, when the city needs it most. Most of the city's notable events, such as the Barrett-Jackson car auction, occur in the fall or spring, she said.

"Generally speaking, the last events of the season, if you will, just took place this past weekend," Churchard said in early May.

She said the "quirkiness" of the Fahrenheit Festival could attract local and out-of-state tourists who would like to enjoy the heat.

"The Germans love our summer heat," Churchard said.

The inaugural race five years ago signed up more than 1,000 runners from 28 states, Britain, Ireland and Ethiopia.

Race returns, despite hospitalizations



A runner tries to cool herself down at a water station during the first Beat the Heat race at WestWorld in Scottsdale on June 22, 2013. ublic (Photo: Evie Carpenter/The Republic)

The race is coming off a 5-year hiatus. Rose said that in 2013, the pilot year, runners ran outside on a 109-degree day with a light breeze.

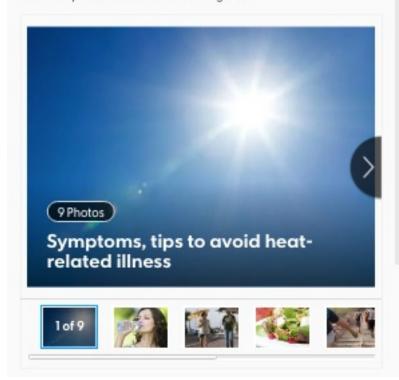
There were two "heat-related" incidents where people were transported to a hospital during the 2013 event, according to Mark Debruyckere, divisions chief of special operations with the Scottsdale Fire Department.

Rose said the hospitalizations weren't the direct reason the race didn't immediately return. Rather, he said, he and his company were focused on other events for the time being.

"It was really the input from the running community" that got him and his colleagues to consider bringing back the festival, Rose said.

June in Arizona can be dangerously hot. More than a third of Scottsdale firefighters' 118 calls for heat exposure in 2017 happened in June, according to Scottsdale Fire Department spokeswoman Lori Schmidt.

The Phoenix area's hottest day on record came June 26, 1990, when temperatures soared to 122 degrees.



Biltmore Lifestyle. Print. May Issue 2018



TALKING STICK RESORT

Runners Getting Ready for the **Hottest Race on Earth**

Arizona's temperatures are heating up, and so are the stakes in the hottest race on earth with the prize money totaling more than any other race in Arizona.

Scottsdale Beat the Heat, just one of the many facets of the Scottsdale Fahrenheit Festival: Arms, Legs and Kegs is returning to WestWorld of Scottsdale on June 16th.

The race is taking place proximate to the hottest day ever recorded in the Phoenix metro area (June 26th, 1990), with total prize money of over

The amounts for the Scottsdale Beat the Heat are also steeped in symbolism. It will be available for the Top 5 finishers in the 10.22 kilometer for both male and female categories, as follows:

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Phoenix. \$247: The time when it hit the record heat and when Fourth Place:

runners launch. Fifth Place: \$122: The highest temperature ever recorded in

Phoenix

The entry fee for the 10.22 kilometer is \$62.60 per person and includes a souvenir t-shirt and commemorative medal. The entry fee for the short-

er 5K distance is \$51,00 and also includes a souvenir t-shirt and medal. To register for Beat the Heat and to read more details on the race, visit

http://scottsdalefahrenheitfestival.com/scottsdale-beat-the-heat/. In addition to the hottest race on earth, there are many other elements that make up the Scottsdale Fahrenheit Festival. One of those being the richest arm wrestling contest in the nation with the World's Greatest Arm

Wrestler, Travis Bagent. To top off all things heat, there will also be a jalapeno eating contest for participants 18 years and older and a fast pitch baseball contest for adults

and kids with trophies being awarded to the winners with the most "heat." To cool down at the event, attendees can enjoy some of the best local craft beers and cocktails. The Arizona Ales & Cocktails Festival will be located inside the Fahrenheit Festival and will feature top mixologists, M Culinary and the Arizona Craft Brewers Guild.

If the most prize money ever awarded for a road race in Arizona isn't enough incentive to compete in the hottest race on earth, there is sure to be something that everyone can enjoy at the Scottsdale Fahrenbeit Festival.

'We wanted to provide significant rewards, the most in the state, to the top finishers of Beat the Heat for helping everyone understand that Scottsdale is a great place to be in the summer too, even after enduring a race at 2:47pm in the afternoon," said Jason Rose, Founder of the Scottsdale Fahrenheit Festival. "Whether people want to compete in the race or just come out to the event to experience all it has to offer, this is going to be the "hottest" occasion of the summer that people won't want to miss.

Admission for the Scottsdale Fahrenheit Festival is \$5. Family, friends, and fans will be welcome along the race route with a celebration for finishers inside the North Hall.

For more information or to interview a race organizer or participants, please contact Jennifer Parks-Sturgeon. To register for the event, please visit www.scottsdalefahrenheitfestival.com.







6 Biltmore Lifestyles

Sonoran News. Online. May 8, 2018.

http://sonorannews.com/2018/05/08/21816





NEWS OPINION - BUSINESS COMMUNITY FEATURES - MARKETPLAN

PRINT EDITION

Home - News - The hottest race on earth

The hottest race on earth

By Sonoran News - May 8, 2018







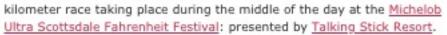




SCOTTSDALE - Hoping to claim some of the prize money from the most lucrative road race in Arizona, talk of the ultrarunning community and Arizona native, Jim Walmsley, has registered to compete in Scottsdale Beat the Heat taking place on June 16 at WestWorld.



Scottsdale Beat the Heat: The Hottest Race on Earth, is a 5k and 10.22-



Some of Walmsley's career highlights include: UltraRunning Magazine and Runner's World 2016 Ultra Runner of the Year and UltraRunning Magazine's 2017 Ultra Runner of the Year, the fastest record for running across the Grand Canyon and back, the most consecutive wins at the JFK 50 Mile (three), 15 career ultra wins, and 16 career trail course records.

"This is definitely going to be a completely different race than anything I have ever run before," said Walmsley. "With the race taking place in the middle of the day with a start time of 2:47pm, I am training and looking forward to the challenge of the extreme Arizona summer temperatures."

The race is taking place proximate to the hottest day ever recorded in the Phoenix metro area (June 26, 1990), with total prize money of over \$8,000.

Interested runners can register online at http://scottsdalefahrenheitfestival.com/scottsdale-beat-the-heat/.

The Beat the Heat race is just one of the many facets taking place at the Scottsdale Fahrenheit Festival on June 16. There will also be the richest arm wrestling contest in the nation with the World's Greatest Arm Wrestler, Travis Bagent, the Arizona Ales & Cocktails Festival, and The El Hefe Jalapeno Eating Contest presented by Udder Delights.

Attendees will also be able to enjoy the world's tallest inflatable water slide, a fast pitch baseball contest, fire performances by Burden Blossom, and live interactive art pieces by Ashley Macias among many other things.

Admission to the event is \$5 in advance and \$10 at the door, with free admission for kids 12 and under. Tickets to the event can be purchased online at http://scottsdalefahrenheitfestival.com/.

For media inquiries contact Cassidy Jacks at 205.863.9414 or by email at cjacks@rosemoseallynpr.com.

About Scottsdale's Beat the Heat

The race was originally conceived as a by-product of a Scottsdale Tourism brainstorm session about how to attract more visitors to the city during summer months. Race organizers believed an extreme marketing approach displaying the ultimate way people could experience the heat would encourage others to come enjoy the community's great hotels, resorts and night life. It worked as some 1,300 runners braved the hot temperatures in 2013 to participate. The race hasn't been staged since 2013.

Scottsdale Independent. Print. April 30, 2018.

April 25, 2018

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TOWN OF PARADISE VALLEY INDEPENDENT





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□Events:

Center for the Arts accepting nominations

Phoenix Center for the Prioreix Center for the Arts presents the Seventh Annual Meyor's Arts Awards Thursday, Oct. 11, in the Margaret T. Hance Park Urban Plaza, 67 W. Culver St.

Nominations for this year's awards officially opened to the public April opened to the plane. 4 4 and remain open until 11:59 p.m. Friday, May 4. Nominated artists will be asked to fill out a more detailed application in June to define and showcase their work, a press

release states. The Mayor's Arts Awards serve to identify outstanding leaders in eight areas: Culinary Art ist. Dance Artist, Literary Artist Minar Artist The atre Artist, Visual Artist, foung Artist and Innova-

tive Arts Degarization.
Finalists will be chosen based on the criteria of Innovation, impact and collaboration, according

to a press release.

Norminations can be made online by visiting phoepiscenterlorthearts

Scottsdale Film Festival expands

The 18th annual festi-val will run from Friday, Nov. 2 to Sunday, Nov. 11 at the Harkins Shen 14 Theatres, 7354 E. Stea Blvd. in Scottsdale.

A party and opening ight film will be held ov. 2. There will be a full schedule of films on multiple screens on opening weekend of Saturday, Nov. 3 and

Sunday, Nov. 4. New this year, the festival will showcase one film each weeknight on Monday, Nov. 5 through Friday, Nov. 9, the release noted

On the final weekend of Saturday, Nov. 10 and Sueskay, Nov. 11, another full state of films on multiple screens will be shown leading up to the closing night film on Sunday

Founded in 2001. Scottsdale International Film Festival is an annual

See Events - Page 25

ON DISPLAY NOW



A view of what will appear at the "The Momphis Rainbow Parlour" by Mark Freedman and Lisa

Rainbow Parlour descends on Walter Art Gallery in Scottsdale

The Walter Art Gallery presents "The Memphis Rainbow Parlour" by Marii Freedman and Lisa von Hoffner, which opened Friday April 20. The Walter Art Gallery

is at 6425 E. Thomas Road

The two artists worked partnership on the ow that includes fanciful vignettes composed of pointings, mixed media pieces, and found artifacts.

Mr. Preedman and Ms. Von Hoffner were influenced by the Italian "Memphis Design Group" whose design and archi-tecture were characterized by colonial decoration and

asymmetrical shapes, ac-cording to a press release. The word "nainbow" reflects their passion for color. "Parlor refers to their curiosity for historical authorities whose provide gatherings where people purposely shared their time indulging in feeding the senses.

The artists were spe-cifically inspired by the parlers and salors of Ver-salles and the visions of The Sun King. Mr. Freedman creates

art inspired by his life ex-periences. The "fabricated artifacts" are glimpses into a semi-fictional past and explore physical and emotional transformation. The

mixed media vignettes. accompany paintings provide an an-chor to the physically of right now

Ms. Von Hoffner's works belp the viewer disengage from self and enjoy a moment of the infinite

The Walter Art Gal-lery is a part of The Walter Project, an innovative community of artists, entertainers, makers, and visionaries who come together to form various crealive ventures such as. The Walter Art Gallery, Walter Productions, Walter Yoga, and The Station (the Wal-



Science With A Twist: mix adult evenings with science

The Arizona Science Center is offering an adult right out featuring events and parties for those 21 and over for Science With a Tests.

Once the doors close for families and children.

adults can enjoy science experiments with drinks.

swits on etery science ear music, and interactive fun-set to a different there, according to a press re-lease, inviting grown ups to exhibit specific galas. Step back in time with Pocupeir The Exhibition,"

or recline in the Dorrance

or recase in the contains of the U.S. the release among the largest planetariums in the U.S. the release said. Exhibits include the Domaice Planetarium for "Laxers and Liquoe" offering baorite tunes during ka-noise in the planetarium, plus a Pint Floyd laser show on May 10.

Experience a volcano firsthand in the Dorrance Experience a volcano firsthand in the Dorrance Planetarium with "Supervolcanoe" in addition to a chorcographed light show that blands jazz, rock, and psychedetic trusis, the rulease added. "Portiper: The Exhibition" offers history with sci-erice by traveling back to 79 A.D. and exploring the city finzer in time by the catastrophic eruption of Moont Vesavius at Portiper. "Portipers The Exhibition" is at Arizona Science "Portipers. The Exhibition" is at Arizona Science ("International May 28).

Center through May 28.
For more information go to the events and programs tab on agscience.org.

Inaugural Scottsdale Fahrenheit Festival adds water slide

The inaugural Michelob Ultra Scottsdale Fabren beit Festival presented by Talking Stick Resort has a growing list of attractions including a five story Skyscraper dual lane water slide for kids and adults to enjoy June 16 at West-World of Scottsdale.

Organizers have added the world's tallest inflatable water slide attraction as a cool down from one of the festivals key elements. Scottsdale Beat the Heat: The Hottest Race on Earth, a 5k and 10.22-kilometer race happening during the middle of the day at the



The world's tallest inflatable water slide is added to attractions af the Scottsdale Fahrenhelt Festival on June 16 at WestWorld

event, according to a press

Scottsdale's Beat The Heat race began from a Scottsdale Tourism brainstorming session on how to attract more visitors to the city during summer months.

The release detailed how race organizers focused on marketing ways people could enjoy the community's hotels, resorts and night life despite the heat

As a result, some 1,300 runners braved hot temperatures in 2013 to participate, the release said. This year, organizers expect increased attendance with the addition of the water slide and other attractions such as fire performances through out the day by Burden Blossom, also known as the human Fire Breathing Dragon, with six unique shows; Ashley Macias, a local artist entertaining with live interactive pieces made from charcoal. noted the release.

The summer event will have something for everyone to enjoy, the release said, describing

See Slide - P 25

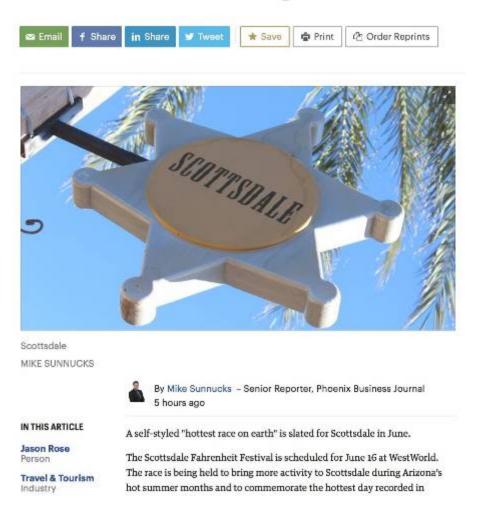
Phoenix Business Journal. Online. April 13, 2018 *On website and also in Email blast

https://www.bizjournals.com/phoenix/news/2018/04/13/hottest-race-on-earth-coming-to-arizona.html



Travel & Tourism

'Hottest race on earth' coming to Arizona



Continued

Phoenix history in June 1990 when the temperature topped out at 122 degrees.

The event is being staged by Scottsdale publicist and public relations CEO Jason Rose, who also puts on the annual Bentley Scottsdale Polo Championships. Talking Stick Resort, Maricopa Ambulance, the city of Scottsdale and Experience Scottsdale are sponsoring the heat race.

The 10.22-kilometer Beat the Heat race will have \$8,000 in prize money and start at 2:47 p.m. to maximize the heat. There also is a shorter 5K race. Scottsdale put on a similar race in 2013, which drew 1,300 runners. Rose said in a statement the idea was to showcase Scottsdale's tourism and visitor offerings even during the hot summer months.

The city of Scottsdale, often the epicenter of tourism in the Valley with numerous resorts and golf courses, approved \$75,000 in tourism funds to support the Beat the Heat event.

This summer's heat fest also will feature a jalapeno-eating contest and an arm wrestling tournament headlined by champion arm wrestler <u>Travis</u> Bagent.

The Arizona Ales & Cocktails Festival will be held inside at WestWorld as part of the larger Fahrenheit Festival.

The Phoenix region saw record heat last summer, including temperatures that approached or hit 120 degrees.

KTAR. On-Air and Online. April 21, 2018

http://ktar.com/story/2028048/scottsdale-beat-the-heat/



Two more months to register for the Scottsdale Beat the Heat race





(AP Photo/Matt York)

PHOENIX — There are only two months left to register for the Scottsdale Beat the Heat race, the "hottest race on Earth."

Registration fees cost \$51 and \$62.60 for the 5K and 10K races. Registration comes with a commemorative t-shirt and medal.

This year's race will mark the return of the event after a five-year hiatus.



Continued

Prizes for the mens' and womens' races range from \$1990 for first place to \$122 for fifth place.

Related Links

Scottsdale's Beat the Heat race to return in June after five-year hiatus

The prize totals commemorate the

hottest day on record in the metro Phoenix, when the temperatures reached 122 degrees in June of 1990.

Due to the physical demand of the race, runner were encouraged to visit a doctor before registering.

Multiple ambulances, paramedics and other safety personnel will be present for the duration of the event.

Hydration stations will be provided every half-mile.

The race will begin at 2:47 p.m. at the North Hall of WestWorld of Scottsdale and end in the same spot.

Beat the Heat is part of the Scottsdale Fahrenheit Festival, which features an arm wrestling competition and a beer and cocktail festival in addition to the race.

The three events all take place on the same day at WestWorld located on Bell Road and the Loop 101.